

DAR AL TAMLEEK COMPANY
(A Saudi Closed Joint Stock Company)

**UNAUDITED CONDENSED INTERIM
FINANCIAL STATEMENTS**

For the three-month and nine-month periods ended September 30, 2019
together with the Independent Auditors' Review Report



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Independent Auditors' Report On Review of Condensed Interim Financial Statements

To the Shareholders of Dar Al Tamleek Company

Introduction

We have reviewed the accompanying condensed interim financial statements of Dar Al Tamleek Company ("the Company"), which comprises:

- the condensed statement of financial position as at September 30, 2019;
- the condensed statements of profit or loss and other comprehensive income for the three-month and nine-month periods ended September 30, 2019;
- the condensed statement of changes in shareholders' equity for the nine-month period ended September 30, 2019;
- the condensed statement of cash flows for the nine-month period ended September 30, 2019; and
- the notes to the condensed interim financial statements.

Management is responsible for the preparation and presentation of these condensed interim financial statements in accordance with IAS 34, 'Interim Financial Reporting' that is endorsed in the Kingdom of Saudi Arabia. Our responsibility is to express a conclusion on these condensed interim financial statements based on our review.

Scope of review

We conducted our review in accordance with the International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" that is endorsed in the Kingdom of Saudi Arabia. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing that are endorsed in the Kingdom of Saudi Arabia, and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying September 30, 2019 condensed interim financial statements of **Dar Al Tamleek Company** are not prepared, in all material respects, in accordance with IAS 34, 'Interim Financial Reporting' that is endorsed in the Kingdom of Saudi Arabia.

For KPMG Al Fozan & Partners
Certified Public Accountants

Ebrahim Oboud Baeshen
License No. 382



Jeddah, Safar 28, 1441H
Corresponding to October 27, 2019

DAR AL TAMLEEK COMPANY
(A Saudi Closed Joint Stock Company)

CONDENSED STATEMENT OF FINANCIAL POSITION

As at September 30, 2019

Expressed in Saudi Arabian Riyals

	<u>Notes</u>	September 30, 2019 (Unaudited)	December 31, 2018 (Audited)
<u>ASSETS</u>			
Cash and cash equivalents	4	210,711,833	342,170,594
Accounts receivable and other current assets		59,412,941	38,019,399
Properties for sale under finance leases		1,806,448	8,942,449
Net investment in finance leases	5	335,736,472	331,621,517
Servicing rights under agency arrangements	6	340,536,256	288,514,347
Financial investment		892,850	892,850
Right of use assets		8,229,494	--
Property and equipment		2,500,043	2,036,913
Total assets		959,826,337	1,012,198,069
<u>LIABILITIES AND SHAREHOLDERS' EQUITY</u>			
<u>LIABILITIES</u>			
Accounts payable and other current liabilities		280,822,686	246,086,823
Payable for properties for sale under finance leases		5,782,128	11,382,629
Loans and borrowings		7,044,115	107,409,240
Share-based payments		16,500,000	7,098,000
Lease liabilities		9,445,592	--
Employees' benefits		9,784,503	10,365,568
Total liabilities		329,379,024	382,342,260
<u>SHAREHOLDERS' EQUITY</u>			
Share capital		508,750,000	508,750,000
Statutory reserve		35,741,787	35,741,787
Retained earnings		85,955,526	85,364,022
Total shareholders' equity		630,447,313	629,855,809
Total liabilities and shareholders' equity		959,826,337	1,012,198,069

The accompanying notes 1 through 11 form an integral part of these condensed interim financial statements.

DAR AL TAMLEEK COMPANY
(A Saudi Closed Joint Stock Company)

CONDENSED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (UNAUDITED)

For the three-month and nine-month periods ended September 30, 2019

Expressed in Saudi Arabian Riyals

	Notes	For the three-month period ended September 30,		For the nine-month period ended September 30,	
		<u>2019</u>	<u>2018</u> (Restated)	<u>2019</u>	<u>2018</u> (Restated)
Income					
Income from finance leases		13,956,258	12,149,808	31,274,389	38,841,499
Income from agency arrangements	6	54,216,167	46,597,462	128,886,423	88,632,461
		<u>68,172,425</u>	<u>58,747,270</u>	<u>160,160,812</u>	<u>127,473,960</u>
Operating expenses					
Selling and marketing expenses		(16,374,398)	(11,104,862)	(45,658,580)	(33,030,314)
General and administrative expenses		(13,627,539)	(8,448,808)	(28,787,269)	(18,961,418)
Allowance for expected credit loss		--	(108,853)	--	(1,900,114)
Amortization of servicing rights under agency arrangements	6	(10,480,661)	(7,520,309)	(31,144,620)	(22,844,717)
Net operating income		<u>27,689,827</u>	<u>31,564,438</u>	<u>54,570,343</u>	<u>50,737,397</u>
Financial charges		(302,092)	(1,666,278)	(1,134,790)	(4,842,566)
Other income		495,250		4,349,696	100,029
Profit for the period before zakat		<u>27,882,985</u>	<u>29,898,160</u>	<u>57,785,249</u>	<u>45,994,860</u>
Zakat charge	2-f	(2,788,299)	(297,075)	(5,778,525)	(891,225)
Net profit for the period		<u>25,094,686</u>	<u>29,601,085</u>	<u>52,006,724</u>	<u>45,103,635</u>
Other comprehensive income for the period		--	--	--	--
Total comprehensive income for the period		<u>25,094,686</u>	<u>29,601,085</u>	<u>52,006,724</u>	<u>45,103,635</u>
Basic and diluted earnings per share (expressed in SR per share)		<u>0.493</u>	<u>0.582</u>	<u>1.022</u>	<u>0.887</u>

The accompanying notes 1 through 11 form an integral part of these condensed interim financial statements.

DAR AL TAMLEEK COMPANY
(A Saudi Closed Joint Stock Company)

CONDENSED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY (UNAUDITED)

For the nine-month period ended September 30, 2019
Expressed in Saudi Arabian Riyals

	<u>Share capital</u>	<u>Statutory reserve</u>	<u>Retained earnings</u>	<u>Total</u>
Balance at January 1, 2019	508,750,000	35,741,787	85,364,022	629,855,809
IFRS 16 first time adoption impact (note 2-(e))	--	--	(1,812,270)	(1,812,270)
Balance at January 1, 2019 (restated)	508,750,000	35,741,787	83,551,752	628,043,539
Total comprehensive income for the nine-month period ended September 30, 2019	--	--	52,006,724	52,006,724
Dividends (note 7)	--	--	(49,602,950)	(49,602,950)
Balance as at September 30, 2019	508,750,000	35,741,787	85,955,526	630,447,313
Balance at January 1, 2018	508,750,000	29,541,418	86,454,022	624,745,440
IFRS 9 first time adoption impact	--	--	(9,371,182)	(9,371,182)
Balance at January 1, 2018 (restated)	508,750,000	29,541,418	77,082,840	615,374,258
Total comprehensive income for the nine-month period ended September 30, 2018	--	--	45,103,635	45,103,635
Dividends (note 7)	--	--	(30,525,000)	(30,525,000)
Balance as at September 30, 2018	508,750,000	29,541,418	91,661,475	629,952,893

The accompanying notes 1 through 11 form an integral part of these condensed interim financial statements.

DAR AL TAMLEEK COMPANY
(A Saudi Closed Joint Stock Company)

CONDENSED STATEMENT OF CASH FLOWS (UNAUDITED)

For the nine-month period ended September 30, 2019

Expressed in Saudi Arabian Riyals

	<u>Notes</u>	September 30, 2019	September 30, 2018
Operating activities			
Profit for the period before Zakat		57,785,249	45,994,860
<i>Adjustments for:</i>			
Depreciation		1,000,190	497,852
Depreciation of Right-of-use assets		1,634,590	--
Amortization of servicing rights under agency arrangements	6	31,144,620	22,844,717
Allowance for expected credit loss		--	1,900,114
Finance charges		1,134,790	4,842,566
Employees' benefits charge for the period		1,022,290	1,025,921
Share-based payments		9,402,000	3,098,000
		103,123,729	80,204,030
<u>Changes in operating assets and liabilities</u>			
Net investment in finance leases and other receivables		(102,134,296)	(100,679,759)
Accounts payable and other current liabilities		37,862,372	86,933,424
Payable for properties for sale under finance leases		(5,600,501)	(19,265,000)
		33,251,304	47,192,695
Cash flow generated from operations			
Employees' benefits paid		(1,603,355)	(4,970)
Financial charges paid		(2,567,093)	(5,338,675)
Zakat paid		(8,905,034)	(1,389,703)
		20,175,822	40,459,347
Net cash generated from operating activities			
Investing activities			
Purchase of property and equipment		(1,463,320)	(1,540,466)
Financing activities			
Proceeds from loans and borrowings		--	344,400,000
Repayments of loans and borrowings		(98,606,543)	(301,357,146)
Payment of lease liabilities		(1,961,770)	--
Dividends paid		(49,602,950)	(30,525,000)
		(150,171,263)	12,517,854
Net cash (used in) / generated from financing activities			
(Decrease) / increase in cash and cash equivalents			
		(131,458,761)	51,436,735
Cash and cash equivalents at beginning of the period		342,170,594	69,797,410
		210,711,833	121,234,145
Cash and cash equivalents at end of the period			

The accompanying notes 1 through 11 form an integral part of these condensed interim financial statements.

DAR AL TAMLEEK COMPANY
(A Saudi Closed Joint Stock Company)

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the nine-month period ended September 30, 2019

Expressed in Saudi Arabian Riyals

1. ORGANIZATION AND PRINCIPAL ACTIVITIES

Dar Al Tamleek Company (“the Company”) is a Saudi Closed Joint Stock Company, incorporated under the Ministerial Resolution No. 155 dated Jumada Awal 5, 1429H (corresponding to May 11, 2008). The Company is registered in the Kingdom of Saudi Arabia under Commercial Registration No. 4030180844 dated Rajab 9, 1429H (corresponding to July 12, 2008) and fully owned by Saudi shareholders.

Pursuant to the promulgation of Real Estate Finance Law (“Real Estate Finance Law”) in the Kingdom of Saudi Arabia, the Company applied for, and received license from the Saudi Arabian Monetary Agency (“SAMA”) to operate as a leasing entity under the Real Estate Finance Law on Safar 28, 1435H, corresponding to December 31, 2013.

The Company is authorized to operate in the Kingdom of Saudi Arabia for the purpose of financing through, purchase, sale and ownership of land and real estate units, except in the cities of Makkah and Al Medina.

The Company’s core operating activities comprise of the following:

- a) Originating real estate finance leases.
- b) Arranging real estate finance leases on behalf of third parties.
- c) Sale of originated portfolio of real estate leases to third parties.
- d) Serving real estate finance leases on behalf of third parties.

The Company operates through its following registered branches:

<u>Branch</u>	<u>Commercial Registration No.</u>
Riyadh	1010278650
Jeddah	4030194954
Jeddah	4030263817
Al Khobar	2050075914

The Company's head office is located at the following address:

Burj Al-Makhmal, Al-Roudah Street,
P. O. Box 55026, Jeddah 21534,
Kingdom of Saudi Arabia.

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the nine-month period ended September 30, 2019

Expressed in Saudi Arabian Riyals

2. BASIS OF PREPARATION

(a) Statement of compliance

These condensed interim financial statements are prepared in accordance with IAS 34 - Interim Financial Reporting as endorsed in the Kingdom of Saudi Arabia. and other standards and pronouncements issued by the Saudi Organisation for Certified Public Accountants (“SOCPA”). The Company prepares its financial statements to comply with SAMA regulations applicable to Real Estate Finance Entities, the Regulation for Companies in the Kingdom of Saudi Arabia and the Company’s By-laws. These condensed interim financial statements do not include all of the information required for full annual financial statements, and should be read in conjunction with the Company’s annual financial statements for the year ended 31 December 2018.

The financial statements of the Company as at and for the three-month period and the year ended 31 March 2019 and 31 December 2018, respectively, were prepared in compliance with the IAS 34 and the International Financial Reporting Standards (“IFRS”) respectively, as modified by SAMA for the accounting of zakat and income tax, the requirements of SAMA regulations applicable to Real Estate Finance Entities, the Regulation for Companies in the Kingdom of Saudi Arabia and the Company’s By- laws.

On 17 July 2019, SAMA instructed the finance companies in the Kingdom of Saudi Arabia to account for the zakat and income taxes in the statement of profit or loss. This aligns with the IFRS and its interpretations as issued by the International Accounting Standards Board (“IASB”) as endorsed in the Kingdom of Saudi Arabia and with the other standards and pronouncements that are issued by the Saudi Organization for Certified Public Accountants (“SOCPA”) (collectively referred to as “IFRS as endorsed in KSA”).

Accordingly, the Company changed its accounting treatment for zakat and income tax by retrospectively adjusting the impact in line with International Accounting Standard 8 Accounting Policies, Changes in Accounting Estimates and Errors (as disclosed in note 2 –f) and the effects of this change are disclosed in note (8) to the condensed interim financial statements).

(b) Basis of measurement

The condensed interim financial statements have been prepared under the historical cost convention, except for cash-settled share-based payments and financial investments held as available for sale / fair value through other comprehensive income (“FVOCI”) which are measured at fair value.

(c) Functional and presentation currency

These condensed interim financial statements are presented in Saudi Arabian Riyals (“SR”) which is the Company’s functional currency.

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the nine-month period ended September 30, 2019

Expressed in Saudi Arabian Riyals

2. BASIS OF PREPARATION (continued)

(d) Critical accounting judgements, estimates and assumptions

The preparation of condensed interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

In preparing these condensed interim financial statements, the significant judgments made by management in applying the Company's accounting policies are the same as those that applied to the annual financial statements for the year ended December 31, 2018.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected by the revision. The key areas requiring significant management judgments and estimates are as follows:

(i) Servicing rights under agency arrangements

An intangible asset is recognised for servicing rights under agency arrangements (acquired by the Company pursuant to sale of originated leases to third parties or as consideration for financing arrangements services) at the present value of net future cash flows under the agency arrangements. The net present value computation encompasses among others, estimates in respect of discount rate, default rate and early settlement rate.

(ii) Impairment charge for expected credit losses

The Company exercises judgement and applies the use of various assumptions in the determination of expected credit losses

(iii) Share-based payments

The Company grants share value appreciation rights to key employees that entitle them to a cash payment after a stipulated period of service. The amount of cash payment is determined based on the increase in share price of the Company between grant date and the time of exercise using discounted cash flow method which encompasses assumptions such as growth rate, equity risk premium, alpha and beta factors.

(iv) Employees' benefits

The cost of the defined benefit plan (end of service benefits) and the present value of the end of service benefits obligation are determined using external actuarial valuations. An external actuarial valuation involves making various assumptions that may differ from actual developments in the future.

These include the determination of the discount rate and future salary increases. Due to the complexity of the valuation and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the nine-month period ended September 30, 2019

Expressed in Saudi Arabian Riyals

2. BASIS OF PREPARATION (continued)

(d) Critical accounting judgements, estimates and assumptions (continued)

(v) Going concern

The Company's management has made an assessment of the Company's ability to continue as a going concern and is satisfied that the Company has the resources to continue in business for the foreseeable future. Furthermore, the management is not aware of any material uncertainties that may cast significant doubt upon the Company's ability to continue as a going concern.

(e) Impact of changes in accounting policies due to adoption of new standards

The accounting policies adopted in the preparation of these condensed interim financial statements are consistent with those followed in the preparation of the Company's annual financial statements for the year ended 31 December 2018, except for the adoption of the following new standards and amendments to existing standards mentioned below:

Implication of new standards

Effective 1 January 2019 the Company has adopted IFRS 16 leases, the impact of the adoption of this standard is explained below:

IFRS 16 Leases

IFRS 16 supersedes IAS 17 Leases, IFRIC 4 Determining whether an Arrangement contains Lease, SIC-15 Operating Leases-Incentives and SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease. The standard sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for most leases under a single on-balance sheet model. Lessor accounting under IFRS16 is substantially unchanged from IAS17. Lessors will continue to classify leases as either operating or finance leases using similar principles as in IAS 17. Therefore, IFRS 16 did not have an impact for leases where the Company is the lessor.

The Company adopted IFRS 16 using the retrospectively with the cumulative effect method of adoption with the date of initial application of 1 January 2019. The Company elected to use the transition practical expedient allowing the standard to be applied only to contracts that were previously identified as leases applying IAS 17 and IFRIC 4 at the date of initial application. The Company also elected to use the recognition exemptions for lease contracts that, at the commencement date, have a lease term of 12 months or less and do not contain a purchase option ('short-term leases'), and lease contracts for which the underlying asset is of low value ('low-value assets').

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the nine-month period ended September 30, 2019

Expressed in Saudi Arabian Riyals

2. BASIS OF PREPARATION (continued)

(e) Impact of changes in accounting policies due to adoption of new standards (continued)

Implication of new standards (continued)

IFRS 16 Leases (continued)

The effect of adoption IFRS 16 is as follows:

On transition to IFRS 16, the Company recognized additional; right-of-use assets and additional lease liabilities, recognizing the difference in retained earnings. The impact of transition is summarized below:

	<u>January 1, 2019</u>
Right-of-use assets	9,864,098
Lease liabilities	<u>(11,676,368)</u>
Retained earnings	<u>(1,812,270)</u>

Nature of effect of IFRS 16

The Company has lease contracts for Head office premises and branches' premises, thereon until 31 December 2018 (i.e. before the adoption of IFRS16), the Company classified each of its leases (as lessee) at the inception date as either a finance lease or an operating lease. A lease was classified as a finance lease if it transferred substantially all of the risks and rewards incidental to ownership of the leased asset to the Company; otherwise it was classified as an operating lease. In an operating lease, the leased property was not capitalized and the lease payments were recognized as rent expense in the statement of income on a straight-line basis over the lease term. Any prepaid rent and accrued rent were recognized under other assets and other liabilities respectively.

Upon adoption of IFRS 16, the Company has applied a single recognition and measurement approach for all leases in which it is the lessee, except for short-term leases and leases of low-value assets. The Company has recognized lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets under lease arrangements. In accordance with the retrospectively with the cumulative effect method of adoption, the lessee shall not restate comparative information. Instead, the lessee shall recognise the cumulative effect of initially applying this Standard as an adjustment to the opening balance of retained earnings (or other component of equity, as appropriate) at the date of initial application. Accordingly, comparative information in these financial statements has not been restated.

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the nine-month period ended September 30, 2019

Expressed in Saudi Arabian Riyals

2. BASIS OF PREPARATION (continued)

(f) Change in the accounting policy relating to Zakat and income tax

As mentioned above, in note 2 (a), the basis of preparation has been changed for the period ended 30 September 2019 as a result of the issuance of latest instructions from SAMA dated 17 July 2019. Previously, zakat and income tax were recognized in the statement of changes in shareholders' equity as per the SAMA circular no 381000074519 dated 11 April 2017. With the latest instructions issued by SAMA dated 17 July 2019, the zakat and income tax shall be recognized in the statement of profit or loss. The Company has accounted for this change in the accounting for zakat and income tax retrospectively and the effects of the above change are disclosed in note (8). The change has resulted in reduction of reported profit of the Company for the period ended 30 September 2018 by SR 891,225. The change has had no impact on the statement of cash flows for the period ended 30 September 2018.

The Company is subject to Zakat in accordance with the regulations of the General Authority of Zakat and Income Tax ("GAZT"). Zakat expense is charged to the profit or loss. Zakat is not accounted for as income tax and as such no deferred tax is calculated relating to zakat.

3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies, estimates and assumptions used in the preparation of these condensed interim financial statements are consistent with those used in the preparation of the annual financial statements for the year ended 31 December 2018, except for the policies explained below. Based on the adoption of new standards, the following accounting policies are applicable effective 1 January 2019 replacing / amending or adding to the corresponding accounting policies set out in the financial statements of the Company for the year ended 31 December 2018.

Set out below are the new accounting policies of the Company upon adoption of IFRS 16:

Policy applicable on or after 1 January 2019

Right of use assets

The Company recognizes right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Unless the Company is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognized right-of-use assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term. Right-of-use assets are subject to impairment.

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the nine-month period ended September 30, 2019

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3. SIGNIFICANT ACCOUNTING POLICIES (continued)

Policy applicable on or after 1 January 2019 (continued)

Lease liabilities

At the commencement date of the lease, the Company recognizes lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Company and payments of penalties for terminating a lease, if the lease term reflects the Company exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognised as expense in the period on which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Company uses the internal cost of funds as the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset. Lease liabilities are included within other liabilities.

Short-term leases and leases of low-value assets

The Company applies the short-term lease recognition exemption to its short-term leases (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption. Lease payments on short-term leases and leases of low-value assets are recognized as expense on a straight-line basis over the lease term.

Significant judgement in determining the lease term of contracts with renewal options

The Company determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised.

The Company has the option, under some of its leases to lease the assets for additional terms of one to five years. The Company applies judgement in evaluating whether it is reasonably certain to exercise the option to renew. That is, it considers all relevant factors that create an economic incentive for it to exercise the renewal. After the commencement date, the Company reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise (or not to exercise) the option to renew (e.g., a change in business strategy).

DAR AL TAMLEEK COMPANY
(A Saudi Closed Joint Stock Company)

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the nine-month period ended September 30, 2019

Expressed in Saudi Arabian Riyals

4. CASH AND CASH EQUIVALENTS

At September 30, 2019, Cash and cash equivalents, comprise of the following:

	September 30, <u>2019</u>	December 31, <u>2018</u>
Cash in hand	12,530	21,589
Cash at bank (Note 4.1)	<u>210,699,303</u>	<u>342,149,005</u>
	<u>210,711,833</u>	<u>342,170,594</u>

- 4.1 Cash at bank includes Murabaha deposit amounting to SR nil (December 31, 2018: SR 174.1 million), carrying profit at commercial rate.

5. NET INVESTMENT IN FINANCE LEASES

- 5.1 At September 30, 2019, net investment in finance leases comprises of the following:

	<u>Current portion</u>	<u>Non-current portion</u>	September 30, <u>2019</u>
<i>As at September 30, 2019</i>			
Gross investment in finance leases	43,410,062	554,689,722	598,099,784
Less: Unearned finance income	<u>(25,782,882)</u>	<u>(214,130,538)</u>	<u>(239,913,420)</u>
	<u>17,627,180</u>	<u>340,559,184</u>	<u>358,186,364</u>
Allowance for expected credit loss			<u>(22,449,892)</u>
Net investment in finance leases			<u>335,736,472</u>
	<u>Current portion</u>	<u>Non-current portion</u>	December 31, <u>2018</u>
<i>As at December 31, 2018</i>			
Gross investment in finance leases	45,817,209	556,926,222	602,743,431
Less: Unearned finance income	<u>(27,656,841)</u>	<u>(220,262,216)</u>	<u>(247,919,057)</u>
	<u>18,160,368</u>	<u>336,664,006</u>	<u>354,824,374</u>
Allowance for expected credit loss			<u>(23,202,857)</u>
Net investment in finance leases			<u>331,621,517</u>

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NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the nine-month period ended September 30, 2019

Expressed in Saudi Arabian Riyals

5. NET INVESTMENT IN FINANCE LEASES (continued)

5.2 Maturity analysis of the gross investment in finance lease is as follows:

	September 30, <u>2019</u>	December 31, <u>2018</u>
Less than 1 year	43,410,062	45,817,209
1 to 5 years	210,809,416	224,051,415
Over 5 years	343,880,306	332,874,807
	<u>598,099,784</u>	<u>602,743,431</u>

6. SERVICING RIGHTS UNDER AGENCY ARRANGEMENTS

During the nine-month period ended September 30, 2019, additions to servicing rights under agency arrangements amounted to SR 83.2 million (September 30, 2018: SR 53.1 million) while amortization for the period amounted to SR 31.1 million (September 30, 2018: SR 22.8 million).

Income from agency agreements during the nine-month period ended September 30, comprises of the following:

	<u>2019</u>	<u>2018</u>
Servicing fee income	45,719,894	35,513,766
Income on recognition of servicing rights	83,166,529	53,118,695
	<u>128,886,423</u>	<u>88,632,461</u>

7. DIVIDENDS

On March 1, 2019, the Board of Directors proposed a dividend of SR 49.6 million (SR 0.97 per share), [2018: SR 30.5 million (SR 0.6 per share)] which was approved by the shareholders via General Assembly meeting held on May 1, 2019.

8. ZAKAT

The Company is calculating Zakat accruals for the year 2019 based on the new Zakat rules for financing activities.

During the year 2018 the Company reached a settlement agreement with the General Authority for Zakat & Income Tax (GAZT), to settle the Zakat Liability amounting to SAR 13.5 million for the years from 2014 to 2017. The settlement agreement requires the company to settle the 20% of the agreed Zakat Liability in the current year and the remaining to be settled over a period of five years.

Zakat has been computed for the year ended 31 December 2018 in line with the basis of settlement agreement with GAZT.

DAR AL TAMLEEK COMPANY
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8. ZAKAT (continued)

Zakat expense is charged to the condensed statement of profit or loss and other comprehensive income. Zakat is not accounted for as income tax and as such no deferred tax is calculated relating to zakat.

The change in the accounting treatment for zakat and income tax (as explained in note 2-f) has the following impact on the line items of the statements of profit or loss, statement of financial position and changes in shareholders' equity:

	Financial statement impacted	As previously reported September 30, 2018	Effect of restatement	As restated September 30, 2018
For the nine-month period ended September 30, 2018:				
Provision for zakat (retained earnings)	Statement of changes in shareholders' equity	891,225	(891,225)	--
Zakat charge	Statement of profit or loss	--	891,225	891,225
Earnings per share	Statement of profit or loss	0.904	(0.017)	0.887
For the three-month period ended September 30, 2018:				
Provision for zakat (retained earnings)	Statement of changes in shareholders' equity	297,075	(297,075)	--
Zakat charge	Statement of profit or loss	--	297,075	297,075
Earnings per share	Statement of profit or loss	0.588	(0.006)	0.582

9. BASIC AND DILUTED EARNINGS PER SHARE

Basic earnings per share is calculated by dividing the total comprehensive income for the period by the weighted average number of shares outstanding during the period. The calculation of diluted earnings per share is not applicable to the Company.

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10. FINANCIAL RISK MANAGEMENT - CREDIT RISK

Credit risk grades

The Company allocates each exposure to a credit risk grade based on a variety of data that is determined to be predictive of the risk of default and applying experienced credit judgment. Credit risk grades are defined using qualitative and quantitative factors that are indicative of risk of default. These factors vary depending on the nature of the exposure and the type of borrower.

Determining whether credit risk has increased significantly

The criteria for determining whether credit risk has increased significantly include quantitative changes in PDs and qualitative factors, including a backstop based on delinquency.

The credit risk of a particular exposure is deemed to have increased significantly since initial recognition, which is determined under basis of Company's staging criteria.

Modified financial assets

The contractual terms of investment in finance leases may be modified for a number of reasons, including changing market conditions, other factors not related to a current or potential credit deterioration of the customer.

When the terms of a financial asset or lease are modified and the modification does not result in de-recognition, the determination of whether the asset's credit risk has increased significantly is completed on the basis of the approved staging criteria.

Definition of 'Default'

A default is considered to have occurred with regard to a particular obligor when either or both of the two following events have taken place:

- The obligor is past due for 90 days or more on any material credit obligations to the Company including principal instalments, interest payments and fees.
- The Company considers that the obligor is unlikely to pay its credit obligations in full, without recourse by the Company to actions such as realizing security (if any).

Incorporation of forward looking information

The Company incorporates forward-looking information into both its assessment of whether the credit risk of an instrument has increased significantly since its initial recognition and its measurement of ECL. Based on consideration of a variety of external actual and forecast information, the Company formulates a 'base case' view of the future direction of relevant economic variables as well as a representative range of other possible forecast scenarios. External information includes economic data and forecasts published by governmental bodies and monetary authorities in the Kingdom and selected private sector and academic forecasters.

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the nine-month period ended September 30, 2019

Expressed in Saudi Arabian Riyals

10. FINANCIAL RISK MANAGEMENT - CREDIT RISK (continued)

Measurement of ECL

The key inputs into the measurement of ECL are the term structure of the following variables:

These parameters are generally derived from internally developed statistical models and other historical data. They are adjusted to reflect forward-looking information as described above.

- a) probability of default (PD);
- b) loss given default (LGD);
- c) exposure at default (EAD).

PD estimates are estimates at a certain date, which are calculated, based on statistical rating models, and assessed using rating tools tailored to the various categories of counterparties and exposures. These statistical models are based on internally and externally compiled data comprising both quantitative and qualitative factors.

LGD is the magnitude of the likely loss if there is a default. The Company estimates LGD parameters based on the history of recovery rates of claims against defaulted counterparties. The LGD models consider the structure, collateral, seniority of the claim, counterparty industry and recovery costs of any collateral that is integral to the financial asset. For investment in finance lease secured by retail property, LTV ratios are a key parameter in determining LGD.

EAD represents the expected exposure in the event of a default. The Company derives the EAD from the current exposure to the counterparty and potential changes to the current amount allowed under the contract including amortization.

The Company measures ECL considering the risk of default over the maximum contractual period over which it is exposed to credit risk, even if, for risk management purposes, the Company considers a longer period. The maximum contractual period extends to the date at which the Company has the right to require repayment of the investment in finance lease commitment or guarantee.

Collateral

The Company uses a wide variety of techniques to reduce credit risk on its lending; one important credit risk mitigation technique is accepting collaterals with appropriate coverage. The Company ensures that the collateral held is sufficiently liquid, legally effective and regularly valued. The method and frequency of revaluation depends on the nature of the collateral involved.

11. APPROVAL OF FINANCIAL INFORMATION

The condensed interim financial statements were authorized for issue by the management on Safar 28, 1441H, corresponding to October 27, 2019.